

MICHIGAN



Territory Managers:

TJ Sult (*DTE*)
574.850.1692
tjsult@kw-associates.com
Bryan Miller (*Consumers, GLE*)
317.432.6969
bkMiller@kw-associates.com
Andrew Crane, PE
248.330.3905
adcrane@kw-associates.com

Inside Sales:

Chris Krick
815.455.6830
cmkrick@kw-associates.com
FAX: 815.455.6834

Manufacturers Represented

AFL TELECOMMUNICATIONS

Fiber Optic Products, Conductor Accessories, Bus Conductor, Substation Accessories, Fiber Optic Tools and Splicers, Alumoweld, Copperweld, Swage Connectors

DIVERSITECH

Single Phase and Three Phase Polymer Concrete Transformer Pads and Hill Holders

DURALINE

Polyethylene Duct, Accessories

EATON's LIGHTING SOLUTIONS

Outdoor Lighting and Control Solutions designed specifically to maximize performance and energy efficiency, Smart Photo Controls

ELECTRICAL MATERIALS COMPANY

Guy Markers, U-Guard, Wildlife Protectors, Temporary Cable Markers, Lags

EYE LIGHTING

High Performance HID and Specialty Lamps, Photo Controls

FEDERAL PACIFIC

Dry Type Transformers, Medium Voltage Switchgear, Mobile Substations

GE GRID SOLUTIONS

Transmission Systems (TSB): Static VAR Compensation, HVDC Converter Station, Turnkey Substations

Power Transformer Business (PTB): Generator Transformers, Large Power Transformers, Rectifier, Shunt Reactors, Series Reactors, Transformer Monitoring, Traction Transformers

High Voltage Switchgear (HVB): Circuit Breakers (Live Tank and Dead Tank), Circuit Switchers, Generator Circuit Breakers, Disconnect Switches
GE Grid T&D Services

Energy Automation and Information: Relays, Substation Measuring Equipment, Substation Automation, Instrument Transformers

HD ELECTRIC

Test and Measurement Equipment, Capacitor Controls

HOWARD INDUSTRIES

Distribution and Medium Power Transformers, Regulators, Accessories and Utility Computers, Dry Type Transformers

INDEL BAURU

Protection for Energy Distribution

K-LINE INSULATORS

High Voltage Polymeric Insulators

KADDAS

Wildlife Power Outage Protection Products

MASTRO GRAPHICS

Identification Products: Signs, Labels, Numbers, and Letters

NEXANS

HV, MV, LV Underground and Overhead Conductors

P&K

Aluminum Lighting Poles: Truss Arm, Single Arm, Davit Arm, Ornamental, Direct Burial, Round Straight, Tapered, and Traffic Bases: Standard, Transformer, Decorative, Hinged, Breakaway

PEAK SUBSTATION SERVICES

Substation Packaging Services for Distribution and Transmission Substations

PELCO STRUCTURAL

Transmission, Substation, and Distribution Steel Poles

POWERLINE HARDWARE

Polymer and Porcelain Cutouts, Pole Line Hardware, Porcelain and Polymer Insulators, Ground Rods

SHAWCOR

DSG CANUSA: Heat Shrink Joints, Terminations and Accessories, Cold Shrink Joints and Accessories, Electrical Tapes

SHAW FLEX: Control and Instrumentation Cable

VALMONT (Formerly SHAKESPEARE) COMPOSITE STRUCTURES

Composite Lighting, Distribution, Transmission Poles and Crossarms

USA BAND

Stainless Steel Banding and Accessories, Pole Hardware Mounting Kits

KW ASSOCIATES

2520 Route 176, Suite 7 Crystal Lake, IL 60014

PH 815.455.6830 FAX 815.455.6834

www.kw-associates.com

Manufacturer's Representative Serving The Power Utility Industry